



JOB DESCRIPTION

Job Title:	SALES ASSOCIATE	Job Category:	Hourly
Position Type:	Seasonal (Apr – Jun)	Travel Required:	No
Level/Salary Range:	\$20.00 - \$25.00 / hr DOE	Reports to:	General Manager
Schedule/Hours:	24-40 hrs/week	Manages People:	No
Revised:	JAN 2024		
Job Description			
<p>PURPOSE Provide excellent customer service while sustaining PAN’s core focus of a clean, organized and top quality nursery</p> <p>ROLE AND RESPONSIBILITIES:</p> <ul style="list-style-type: none"> • Welcomes customers and offers sales and/ or design assistance • Routinely reviews inventory for current and accurate product awareness • Tailors customer Q&A towards growing the customer’s passion and knowledge of plants • Utilizes available resources to answer customer questions and suggest supplemental product • Assists with designing and/or assembling of product displays • During peak times provides checkout support by accurately cashing and/or assisting with customer load outs <p>MINIMUM REQUIREMENTS</p> <ul style="list-style-type: none"> • High School degree, GED or equivalent years of experience • Physically fit (lift 50 lbs, stand, stoop, bend, pull heavy hoses and other physical demands without accommodations) <p>REQUIRED KNOWLEDGE, SKILLS AND ABILITIES</p> <ul style="list-style-type: none"> • Strong knowledge and passion for plants and gardening • Excellent communication skills. Able to effectively seek and convey information with customers • Excellent customer service skills. Able to provide patient, thorough and informative assistance, while accurately addressing the customer's needs. <p>PREFERRED SKILLS</p> <ul style="list-style-type: none"> • Bachelor's degree in business, botany, horticulture or related field preferred • 1 year sales or retail experience • Creative design sense. Able to see product substitutions when requested product is unavailable • Self-motivated and results driven • High attention to detail, cleanliness, and organization 			